



# 2024 北京国际工业自动化及智能制造装备产业展览会

Asia International Industry Automation & Intelligent Manufacturing Exhibition

May 30 - June 1, 2024

China International Exhibition Center (CIEC)

SINCE  
**2003**



Leading Exhibition For Industry Automation  
& Intelligent Manufacturing in China



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# Welcome to AIAE2024

Since 2003, Asia International Industry Automation & Intelligent Manufacturing Exhibition (AIAE exhibition) has been held once every year in China Capital City-Beijing. AIAE, which is approved by Beijing Municipal Commerce Bureau, by its nearly 20 years innovation and development, has been an international professional and well-known brand automation industry exhibition, as well as a communication and trade platform between China and the World.

"Outline of the 14th Five-Year Plan (2021-2025) for National Economic and Social Development and Vision 2035 of the People's Republic of China" identifies the development path for China industrial & manufacturing new paradigm. Its contents "Innovation-Driven Development to Build New Strengths", "Greater Domestic Circulation", "Domestic and International Circulation" and "Joint Pursuit Pursuit of the Belt and Road Initiative" point out that industry and manufacturing are the foundation of the real economy. Therefore, industrial automation & intelligent manufacturing are good opportunities and development direction for China, also for the overseas markets and new technologies.

AIAE2024 converges word brands and latest technologies: Industrial Automation, Electrical Systems, Intelligent Control Systems, Electronics & Connectors, Sensors & Instruments, Industrial Measurement, Industry Digitization (software, IT, Industrial Communications, Industrial Robots, Intelligent Equipment), Smart Automotive, VR Tech, IoT, etc.

In 2024 year, AIAE exhibition will open in May 30 - June 1, 2024 in China International Exhibition Center (Sanyuanqiao Hall). Friends from all over the world, you are welcome to attend the super industrial automation & intelligent manufacturing exhibition.

## 2024 Estimated Dates

800

Exhibitors



110000

Visitors



50000

Square Meter Exhibiting Space



23

Countries and Regions of the World



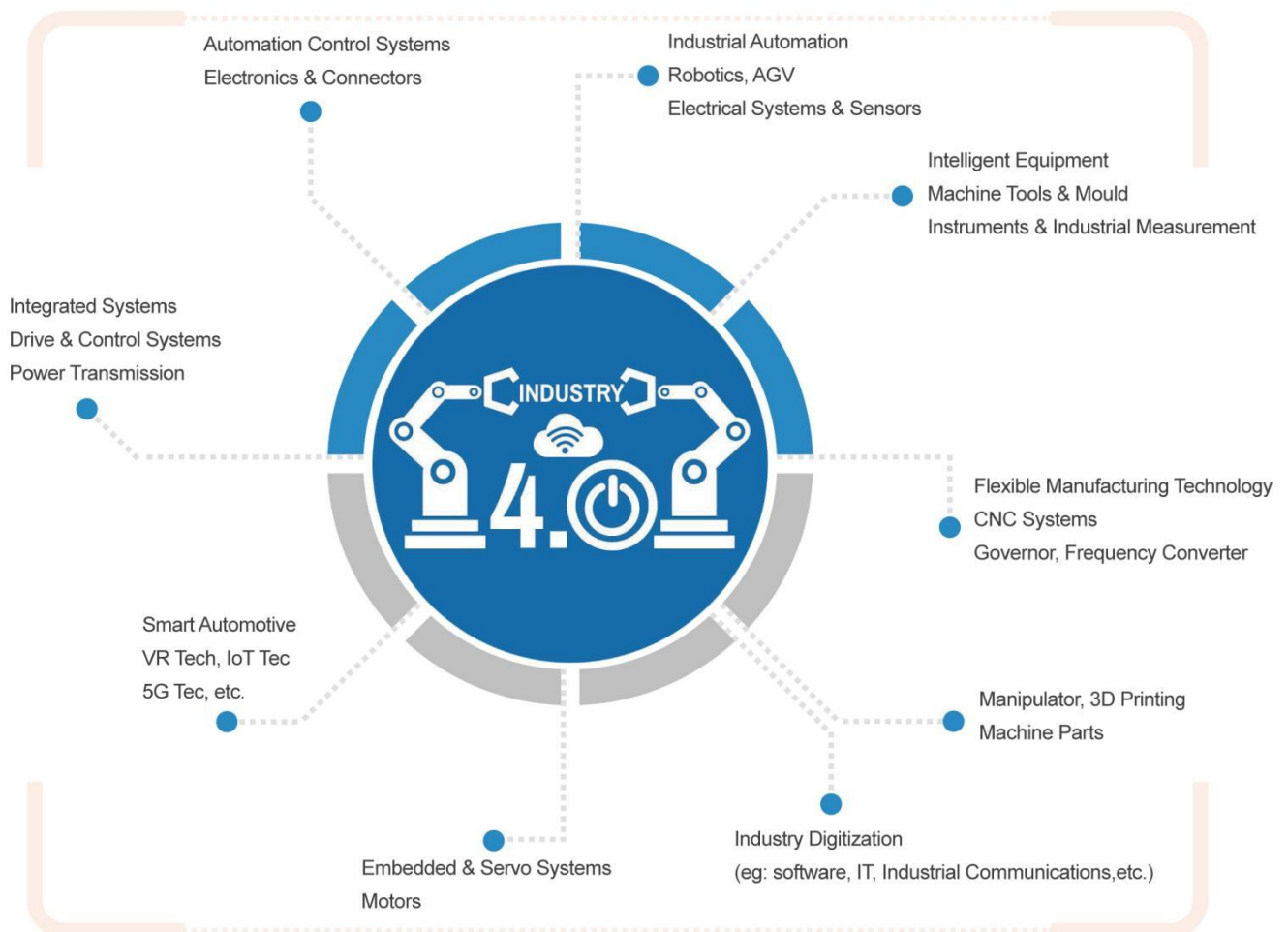


## Why Exhibit

- **Word brands converges at AIAE exhibition with their new products and latest technologies**  
Products of Industrial Automation, Electrical Systems, Intelligent Control Systems, Electronics & Connectors, Sensors & Instruments, Industrial Measurement, Industry Digitization provide a comprehensive industry solutions, and meet the needs of changing markets.
- **People of similar interest do not consider the distance of seas and mountains as far**  
Thousands of products and technologies at AIAE attract lots of VIP delegations and buyers . Face-to-face business opportunity offers them new products and latest technologies, as well as cooperation partners.
- **Industry forum & meeting for pursuing future industry solutions**  
They get together for enjoying the business and innovative environment, and sharing their new ideas for the future development.
- **Buyers match-making for win-win cooperation**  
Match-making makes business simple and efficient, and improves the effect of the visit without any additional cost.



## Exhibiting Products

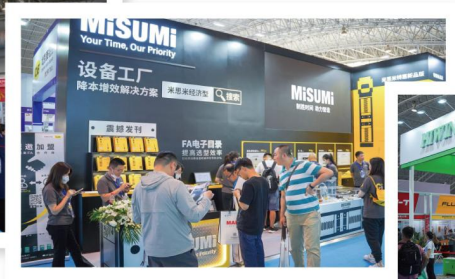
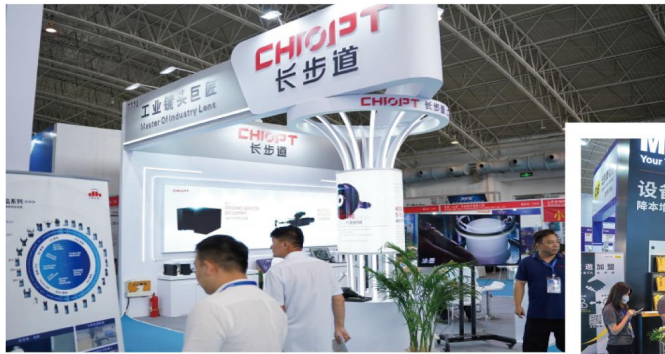






# AIAE2023 Overview

For 3 days, 98200 person-times visitors and 609 exhibitors from 15 countries and regions attended AIAE2023, the highest since its opening in 2003. Famous brands such as Yiheda Automation, COGNEX, FLUKE, HIWIN, ESA, MISUMI, JONHON, AMC China, DELTA, FOXCONN, iActuator ,ACCUGLEN, Guide Sensmart, BMTI, Dachuan Machine, China South Industries Group, LGIM, Kyland Technology, ZKH360,UTL,INGUN,OrangeCDS, Emerson, SEW, Commercial Office of the Austrian embassy, UBC, FORCECON, etc.



## Exhibitors Analysis

### Participation Objective

- 80% Keep business relationships
- 72% Promote company and new products
- 71% Develop business and cooperation
- 66% For business communication and experience

- 57% Find and build new business opportunities/relationships
- 54% Learn about market trends
- 54% Release new products & latest technologies
- 54% Find talent and industry's competition

### Exhibitors' Statements



Our company mainly works on laser products, such as laser pipe cutting machine, plane laser cutting machine, laser cleaning, laser welding, laser marking and so on. We have participated this exhibition many times. AIAE exhibition is a nice platform. We met many our customers and won a lot of industry attention.



We have 4G&5G terminal products and software platform at AIAE exhibition. The exhibition provides us with quality customer information. Also, we get more than 10 orders. Here we wish the exhibition success.



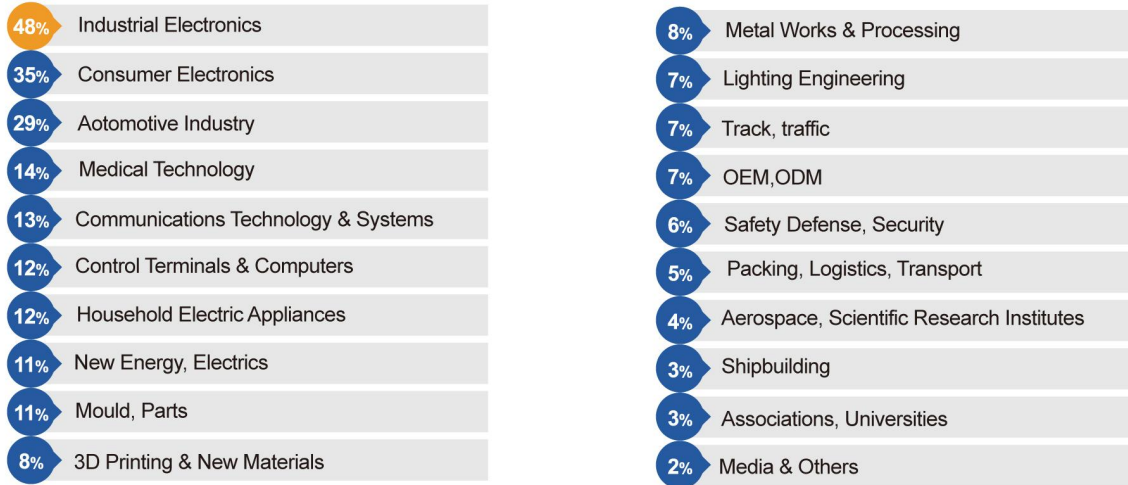
AIAE gives us a lot of surprise and expectation on visitors, space and brands. I hope this exhibition will be much better next year.



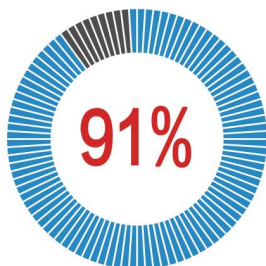
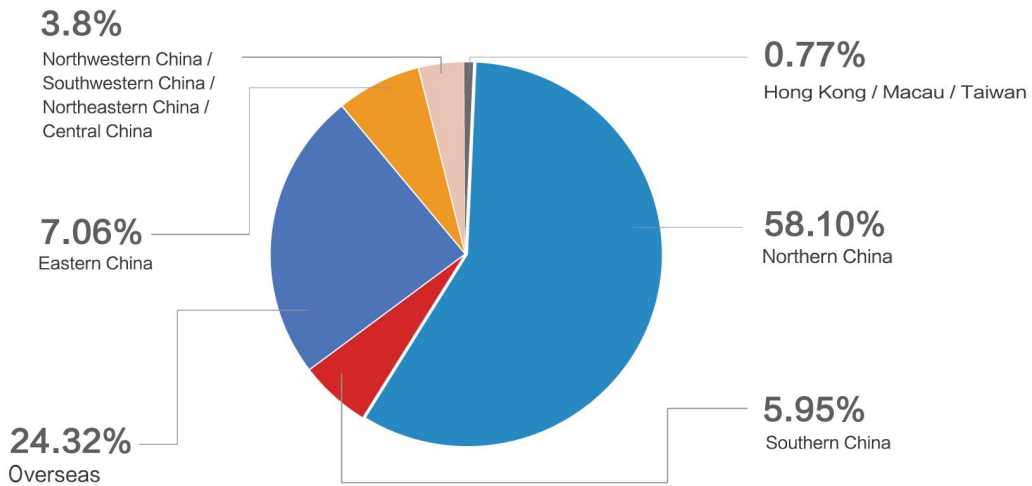
We are in favor of this exhibition mainly for further developing and consolidating our Northern China market. Thanks the organizing committee for offering the business opportunity and platform. I believe that AIAE exhibition will be doing better and better, and leading the industry forward.

# Visitors Analysis

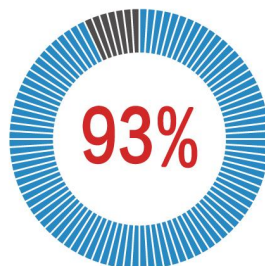
## Industry Sectors of Visitors



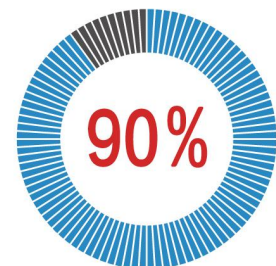
## Visitors' Countries & Regions



Visitors think they benefited a lot from AIAE



Visitors will come again next year



Visitors are satisfied with the exhibition results



# Forum & Conference

During the AIAE2024, the exhibition organizing committee will assist domestic and foreign exhibitors to conduct the technical exchange seminars, and the content is decided by the companies. Each speech involves 100-160 audience and the audience are invited by the companies themselves and the organizing Committee. The lecture topics, content and speakers' information should be reported to the exhibition organizing committee before 10th, May, 2024, and each lecture is 4600USD with 30 minutes. The meeting & conference periods are limited, please save your time.



# Participation Cost

## Luxury Standard booth: 4500\$/ 9m<sup>2</sup> (3m \* 3m)

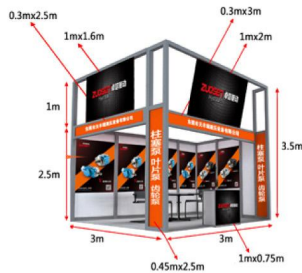
9m<sup>2</sup> luxury standard booth: including exhibiting space, three-surface panels, a fascia board in English and Chinese, one table, two chairs, carpet, 220V power socket, two spotlights, logo printing, company & products posters, a set glass round tables, two plants, water dispenser, ect.

## General Standard Booth: 4200\$/ 9m<sup>2</sup> (3m \* 3m)

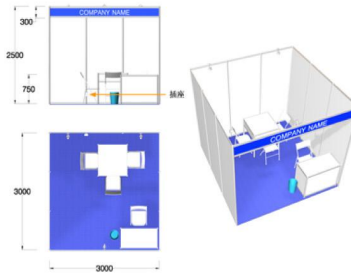
9m<sup>2</sup> general standard booth: including exhibiting space, three-surface panels, a fascia board in English and Chinese, one table, two chairs, carpet, 220V power socket, two spotlights.

## Bare booth (36m<sup>2</sup> min.): 400\$/m<sup>2</sup>

includes exhibiting space, security services, public liability insurance.



Luxury Standard Booth



General Standard Booth



Space Only

## Show Directory and Advertisements (size: 210mm \*145mm)

front cover - 4500USD

double pages - 1500USD

visitors badges - 7500USD

back cover - 3050USD

color page - 1000USD

lanyards - 8900USD

front page - 2500USD

exhibitors badges - 3000USD

handbags - 7500USD

back page - 2000USD



Show Directory Book



Exhibitors & Visitors Badges



Lanyards



Handbags





时间: 2024年5月30日-6月1日

地址: 中国国际展览中心

May30 - June1, 2024

China International Exhibition Center(CIEC)

(请以正楷填写 Please Fill in the Form)

# APPLICATION FORM / AGREEMENT 参展申请表/合同表

公司名称 Company Name	中文/Chinese Name: _____			
	英文/English Name: _____			
	地址/Address: _____			
	邮编/Post Code: _____		手机/Mobile: _____	
	电话/Tel: _____		传真/Fax: _____	
	电邮/Email: _____		联系人姓名/Name: _____	
展位信息 Booth Info.	公司性质 Type of Company	<input checked="" type="checkbox"/> 外资 International	<input type="checkbox"/> 中外合资 Joint Venture	<input type="checkbox"/> 内资企业 Domestic
	展区类别/ Exhibition Category:			
	展台号/Booth No: _____ (Take your booth type by "✓" following)			
	<input type="checkbox"/> 豪华标展/High-grade Standard Booth: <u>4500\$*</u>			
	<input type="checkbox"/> 普通标展/General Standard Booth: <u>4200\$*</u>			
	费用/Fee: USD _____			
展台号/Booth No: _____				
空地/Raw Space Indoor: <u>400\$/m²*</u>				
费用/Fee: USD _____				
会刊广告/ Show Catalogue Advertising _____				
费用/Fee: USD _____				
费用合计/Total Fee: USD _____				
付款时间/Pay Day: _____				
收款单位 Beneficiary	收款人名称: 京尚国际会展有限公司 <b>BENEFICIARY NAME:</b> Jingshang International Exhibition Co Ltd 收款人账号: 3181 7108 4191 <b>BNF'S ACCOUNT NO:</b> 3181 7108 4191 开户行信息: 中国银行北京石景山区支行 <b>ACCOUNTING BANK INFO:</b> BANK OF CHINA Beijing Branch 银行转码: BKCHCNBJ110 <b>SWIFT CODE:</b> BKCHCNBJ110			

Exhibition Organizer(Stamp)

主办单位加章

Contact Person/经办人: Vivian Lee

请填写此表格并盖章扫描回执我司  
Please send the form to Organizer by:

E-mail: lee2802@vip.126.com

Date/日期: \_\_\_\_\_

Signature/负责人签字: \_\_\_\_\_

( with your company stamp 参展单位加章)

Date/日期: \_\_\_\_\_

★The show regulations about application materials, terms of payment and others items have been agreed, and the agreement will be in effect when signed.